



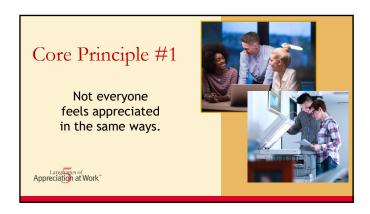


# The Goal of Appreciation = To create a healthy, well-functioning organization\*

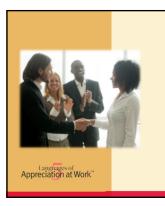
- Tasks get done
- · Goals are reached
- Team members work together well
- Positive, cooperative environment
- Employee turnover decreases
- Customers and suppliers have positive experiences with you
- Productivity <u>and</u> profitability increase

\*50+ research citations are provided in *The 5 Languages* of





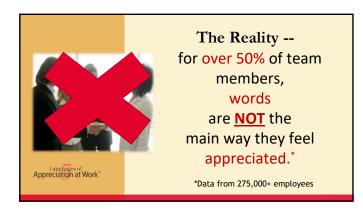


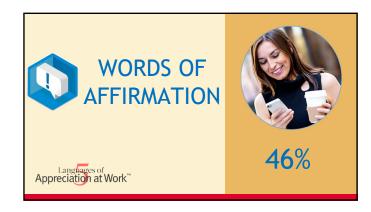


Leaders believe -for most team
members,
words
are the
main way they feel
appreciated.

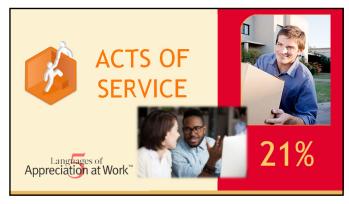
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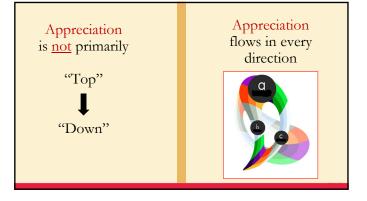




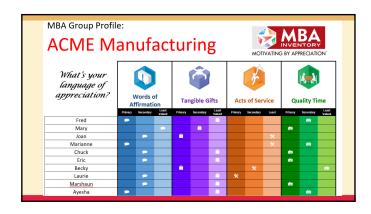


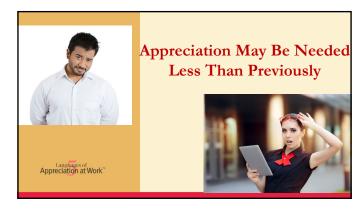


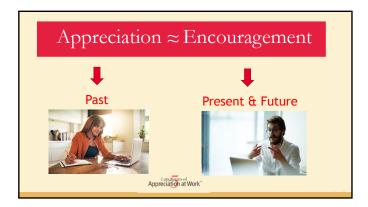














Research (pre-COVID): Remote / Onsite Employees Differences in How Appreciation is Desired

- · General patterns were similar: Words, Time, Service
- · Remote: Desire for Quality Time increases
- Keys to Effectiveness:
  - Video
  - Proactive
  - Peers
  - Personal



## WFH research - Spring & Fall 2020 Characteristics of Those Who Coped Better

- Limited amount of time watched anxietyproducing news reports
- · Maintained regular, healthy sleep habits
- · Attempted to eat healthily
- Took regular breaks from work
- Engaged in occasional recreational activities
- Occasional moderate exercise
- Kept in contact with colleagues at work

Question: Do Remote Employees Differ in How They Prefer to be Shown Appreciation?

Research: Remote vs. Onsite Employees (2013-2021)



# Findings: Remote vs. Onsite Employees (2013-2021)

Appreciation	Onsite	Remote
Language	Employees	Employees
Tangible Gifts	6.3%	6.4% =
Acts of Service	21.1%	18.6%
Quality Time	26.5%	35.5%
Words of Affirmation	46.1%	39.5%

Appreciation at Work

#### Findings: Remote vs. Onsite Employees (2013-2021) Appreciation Onsite Remote Language **Employees Employees** Tangible Gifts 6.3% 6.4% Acts of Service 21.1% 18.6% ~ **Quality Time** 26.5% 35.5% Words of Affirmation 46.1% 39.5% Appreciation at Work

Findings: Remote vs. Onsite Employees (2013-2021)			
Appreciation Language	Onsite Employees	Remote Employees	
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			Languages of Appreciation at Work

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			Appreciation at Work



# Remote Employees Need Different Actions (examples)

- Take time to listen to the unique challenges I face while working remotely.
- Call or text me occasionally to see how I am doing.
   Give me undivided attention when we are talking on the phone (don't multi-task).
- Set up a time for our team to have a conference call to touch base with each other.
- Schedule a call or video conference when it is convenient according to my time zone.

# Findings: Pre-COVID-19 vs. During COVID-19

Pre-COVID-19 Employees During COVID-19 Employees

2013 - 12 /31/2019

4/1/2020 - 2/28/2021

[break] 1/1/2020 - 3/31/2020

Findings: Pre-COVID-19 vs. During COVID-19		
Appreciation Language	Pre-COVID-19 Employees	During COVID-19 Employees
Tangible Gifts	6.1%	7.1% ~
Acts of Service	21.3%	19.4%

26.7%

45.9%

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28.4%

45.1%

Quality Time

Words of Affirmation

#### Findings: Pre-COVID-19 vs. During COVID-19 Appreciation Pre-COVID-19 During COVID-19 **Employees** Employees Language Tangible Gifts 6.1% 7.1% 21.3% 19.4% ~ Acts of Service **Quality Time** 26.7% 28.4% Words of Affirmation 45.9% 45.1% Appreciation at Work

Findings: Pre-COVID-19 vs. During COVID-19		
Appreciation Language	Pre-COVID-19 Employees	During COVID-19 Employees
Tangible Gifts	6.1%	7.1%
Acts of Service	21.3%	19.4%
Quality Time	26.7%	28.4% ~
Words of Affirmation	45.9%	45.1%
		Appreciation at Work

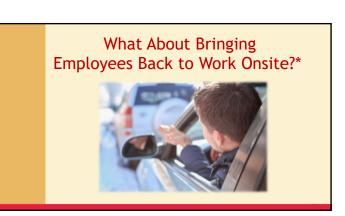
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Words of Affirmation	45.9%	45.1% ~
		Languages of Appreciation at Work

# Summary of Research Findings Remote Employees • Acts of Service as a PL chosen slightly less frequently • Words of Affirmation chosen less frequently • Quality Time is chosen more often • Words of Affirmation (39%) & Quality Time (35%) are top two • Specific actions often differ for remote employees PreCOVID-19 vs. During COVID-19 • No real differences in which language people prefer • People's appreciation languages are relatively stable • The benefits of WFH are significant to many people

# Benefits of Working From Home

- More Time (Less Commuting) (48%)
  - "No commuting means more time!"
  - "More time for sleep and self-care"
- Time with Family (50%)
  - "Taking walks with my family"
  - "Being able to eat lunch with my wife"
- Time Flexibility
- Introverts > Extroverts





# What About Bringing Employees Back to Work Onsite?\*

- · Provide rationale for coming back to work
  - · What customers need
  - · Long term health of the organization
  - [Won't seem equal / fair to some]
- · Talk with employees, listen to their concerns
- · Seek a "middle ground"
- Don't demand; offer a choice

\*If interested, request article on this topic

#### Conclusions

- Remote employees are quite similar to onsite employees in how they want to be shown appreciation.
- The ways people prefer to be shown appreciation is pretty stable over circumstances, similar to a personality characteristic.
- Quality Time is preferred slightly more by those who work remotely.
- The specific <u>actions</u> often differ for remote employees.

#### Conclusions

- · Peer relationships are important.
- Need to develop a plan to help team members stay connected.
- Communication needs to include connecting at a personal level.
- It's important to evaluate the actual "need" for how much employees to work onsite, and try to find "middle ground".

## Important Reminder

- Key point: These are results about groups of people.
- The most important thing is to find out what each person desires and communicate appreciation to them in that way.

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## Implications for Leaders



 Focus on staying connected with your colleagues -including what is going on with them personally (at home, stressors, social support).

#### Reminder:



To receive:

- a) a handout version of the slide deck,
- b) links to the remote research published,
- c) a sample report for the Remote version of the Motivating By Appreciation Inventory,
- d) article on returning to onsite / hybrid working

email <a href="mailto:yesdrpaul@gmail.com">yesdrpaul@gmail.com</a> with "Terryberry" in the subject line.



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